DOLLARS & SENSE

YOUR PRACTICAL GUIDE TO COUNTY FINANCES



ST. LUCIE COUNTY, FLORIDA Demographics • Trends • Public Finances

JOSEPH E. SMITH Clerk of the Circuit Court St. Lucie County

Popular Annual Financial Report for the Fiscal Year Ended September 30, 2018

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MESSAGE FROM CLERK SMITH

Dear Neighbors,

For the past decade, our mission has been to provide Amazing Customer Experiences and Operational Excellence from Caring and Knowledgeable Professionals who are Financially Accountable.

Committed to transparency and responsibility, the Clerk's office voluntarily produces *Dollars & Sense*. It provides you, our citizens, with an accurate assessment of St. Lucie County's financial and economic health. This award-winning guide presents valuable financial and statistical data in an easy-to-read format to give you a complete picture of how your hard-earned tax dollars are collected and spent. You can view trends on our county's demographics, housing, taxes, debt, and more. All of these factors are primary indicators of St. Lucie's financial health, which directly impacts your bottom line as investors in our community.

To ensure you can easily access this publication, we have made it available at www.stlucieclerk.com. On our website, you can also search court and official records, e-certify official records, enroll in Property Fraud Alert, submit a public records request, e-file court cases, and participate in foreclosure and tax deed auctions.

These innovative services are protecting taxpayers, demonstrating excellence in government and promoting financial accountability.

Here are some highlights of our county's progress:

- Since 2009, the Clerk's finance professionals have earned \$39.4 million by investing your county funds (see *Investments, page 20*). The extra funds help reduce the tax burden on citizens in future years.
 - Since 2009, the county's population has increased nearly 11 percent (see Demographics, page 8).
 - Since 2011, the county's median home sale price has increased to \$220,000, or 132 percent. While substantial, the housing market remains affordable compared to neighboring counties to our south (see Demographics, page 9).



• The county's long-term debt increased \$17.6 million from the previous fiscal year. This is primarly due to a revenue bond issued for the acquisition of a working waterfront at the Port of Fort Pierce (see Long-Term Debt, page 21).

This guide also features the county's major initiatives, largest employers, sales tax data, and assets.

Other financial information presented in this report was derived from our St. Lucie County, Florida, Comprehensive Annual Financial Report (CAFR) for the fiscal year ended Sept. 30, 2018. The CAFR was prepared in accordance with Generally Accepted Accounting Principles (GAAP). The 200+ page publication is also available to download at www.stlucieclerk.com.

On behalf of the 154 hard-working and dedicated professionals I am honored to call colleagues, it remains our privilege to serve you.

Sincerely EXI

Joseph E. Smith Clerk of the Circuit Court St. Lucie County

Joseph E. Smith was first elected Clerk in 2008 and is currently serving his third term. Clerk Smith is responsible for nearly 1,000 statutory duties, including the county's Chief Financial Officer, Auditor, and Treasurer. He is the 10th Clerk to serve St. Lucie County citizens. He previously served as a county commissioner and understands the opportunities facing St. Lucie County.

ST. LUCIE COUNTY ELECTED COMMISSIONERS & CONSTITUTIONAL OFFICERS

BOARD OF COUNTY COMMISSIONERS

as of September 30, 2018

www.stlucieco.gov = 772-462-1100



CHRIS DZADOVSKY District I



ANTHONY BONNA District 2



LINDA BARTZ District 3,Vice Chair



FRANNIE HUTCHINSON District 4, Chair



CATHY TOWNSEND District 5

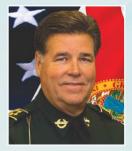
CONSTITUTIONAL OFFICERS



JOSEPH E. SMITH Clerk of the Circuit Court www.stlucieclerk.com 772-462-6900



MICHELLE FRANKLIN Property Appraiser www.paslc.org 772-462-1000



KEN J. MASCARA Sheriff www.stluciesheriff.com 772-462-7300



GERTRUDE WALKER Supervisor of Elections www.slcelections.com 772-462-1500



CHRIS CRAFT Tax Collector www.tcslc.com 772-462-1650

ABOUT THIS REPORT

Government Finance Officers Association

Award for Outstanding Achievement in Popular Annual Financial Reporting

Presented to

St. Lucie County Florida

For its Annual Financial Report for the Fiscal Year Ended

September 30, 2017

Chuitophu P. Morill Executive Director/CEO Dollars & Sense: Your Practical Guide to County Finances has been recognized for excellence by the Government Finance Officers Association of the United States and Canada (GFOA) for eight consecutive years. The Award for Outstanding Achievement in Popular Annual Financial Reporting is a prestigious national award recognizing conformance with the highest standards for preparation of state and local government financial reports.

To receive the national award, the Clerk's office must publish a report that adheres to program standards of creativity, presentation, understandability and reader appeal. The guide has also received seven local and district awards by the Public Relations Society of America and one award from the National Association of County Information Officers for promoting transparency in government. In addition, it has received five American Advertising Awards by the American Advertising Federation's Treasure Coast Chapter for outstanding design.

The Comprehensive Annual Financial Report (CAFR), the primary supporting document for this guide, has received the GFOA's Certificate of Achievement for Excellence in Financial Reporting for an exceptional 14 consecutive years. The CAFR presents the county's financial position and operating activities in great detail and in conformity with the General Accepted Accounting Principles. Financial information provided throughout this guide is based on fiscal year 2018, which began on Oct. 1, 2017, and ended on Sept. 30, 2018.

St. Lucie County's financial information is prepared by the Clerk of the Circuit Court. The information is audited by an independent audit firm, Berger, Toombs, Elam, Gaines & Frank, Certified Public Accountants, PL. The independent auditors rendered an unmodified, clean opinion that the county's financial statements for the fiscal year ended Sept. 30, 2018, are fairly presented in conformity with GAAP.

Dollars & Sense provides an overview of the areas of responsibility and finances of St. Lucie County's primary government, which includes the Board of County Commissioners, Clerk of the Circuit Court, Property Appraiser, Sheriff, Supervisor of Elections and Tax Collector.

Visit www.stlucieclerk.com/finance to learn more about these award-winning financial reports. We also welcome your feedback at www.stlucieclerk.com/contactjoe.

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ST. LUCIE COUNTY'S MISSION

To provide service, infrastructure and leadership necessary to advance a safe and sustainable community, maintain a high quality of life, and protect the natural environment for all our citizens.

ABOUT ST. LUCIE

St. Lucie County is located on the eastern edge of Florida in the heart of the Treasure Coast region, which is located northeast of Lake Okeechobee. At approximately 688 square miles, the county is home to 21 miles of unspoiled pristine beaches along the Atlantic Ocean and the environmentally rich Indian River Lagoon. St. Lucie County's municipalities include the City of Fort Pierce, the City of Port St. Lucie and St. Lucie Village.

Service, tourism, agriculture, construction and light manufacturing are the principal industries within the county. While the county's unemployment rate is higher than the state and national averages, it is at a record low. The 2018 unemployment rate was 4.4 percent. This indicates significant improvement in the job market.

The strong economy has resulted in healthy increases in population and housing. For the fifth consecutive year, property valuations have increased. As of September 2018, the median single-family home sales price was \$220,000, which is 7.3 percent higher than 2017. Meanwhile the total single family home sales volume reflects a decrease of 0.5 percent.

RESIDENT SERVICES

The county provides a variety of services to residents. The services are grouped by function as follows:

GENERAL GOVERNMENT

St. Lucie County Commissioners, administration, attorney, Office of Management and Budget, and purchasing. It also includes the Tax Collector, Property Appraiser, Supervisor of Elections, and the Clerk of the Circuit Court's finance, recording, board services, and value adjustment board departments

PUBLIC SAFETY

Sheriff, E-911, emergency management, marine safety, code compliance, and radiological planning

TRANSPORTATION

Airport, transit services, engineering, and road and bridge

ECONOMIC ENVIRONMENT

Tourism development, veterans' services, grant-assisted home rehabilitation, and down payment assistance

HUMAN SERVICES

Community services and mosquito control

CULTURE AND RECREATION

Libraries, parks, recreation programs, fairgrounds, golf course, First Data Field, South County Stadium, Lawnwood Regional Park, and Savannas Recreation Area

PHYSICAL ENVIRONMENT

Solid waste, water and sewer, water quality, erosion control, and the county's extension office

COURT-RELATED

Court Administration, drug labs, and Clerk of the Circuit Court

Property taxes, sales taxes, and charges for services are all county revenues that are affected by the economy. Key factors affecting these revenues include real estate activity and consumer spending. With the help of low interest rates, a reduced unemployment rate, and a strong housing market, St. Lucie County is planning for steady growth and development.

1565

St. Lucie was introduced by the Spanish in honor of the Roman Catholic Saint Lucia. 1810

The area now known as St. Lucie County was referred to as East Florida.



Our region was renamed St. Johns County.

St. Johns County was split up and our area became Mosquito County.

1880

County borders were changed, and we became Brevard County.

1840

July 1, 1905, St. Lucie County was established with Fort Pierce as the county seat. 1905

MAJOR INITIATIVES

For the fifth year in a row, the St. Lucie County's real property and personal property values have shown a healthy increase. Since 2013, the positive trend has added \$9 billion, or 40 percent, of taxable value with \$2.5 billion added in fiscal year 2018 alone. During fiscal year 2018, there was solid economic growth across the county, with unemployment at record lows and job creation at record highs. Personal income and taxable sales also improved.

HIGHLIGHTS FY 2018

ECONOMIC DEVELOPMENT

A historic investment by the county this past year was the purchase of the working waterfront at the Port of Fort Pierce, as well as a 10 percent interest in an adjoining property. This \$25 million acquisition, financed over 30 years with no tax increase required, will create a large vessel maintenance facility that will generate more than \$100 million of economic activity and create an estimated 900 new jobs. The county serves as the Port Authority for the Port of Fort Pierce, and for the first time in 100 years is in a position to dramatically reshape the business impacts of one of Florida's 15 deepwater ports. This is a key investment in our community.

HURRICANE

Hurricane Irma, the second storm in just eleven months after Hurricane Matthew, caused approximately \$20 million in damage to county infrastructure and \$40 million in public infrastructure impacts. The majority of the damages affected beaches, mosquito control impoundments, as well as roads and drainage facilities. With limited insurance recovery available, applications have been filed with FEMA and other agencies for assistance. Thanks to a strong reserve fund policy, the county has begun the repair process. However, without timely reimbursements, our reserve levels are below expectations.

HALF-CENT SALES TAX INITIATIVE

The two hurricanes over the past year have highlighted significant infrastructure needs. The passing of the half-cent sales tax in November 2018 provides a significant funding stream to address the county's outstanding infrastructure needs. An Infrastructure Surtax Oversight Committee was created, by resolution, to review the county's expenditures of half-cent sales tax proceeds. The estimated revenue for fiscal year 2019 is \$5.6 million due to the partial year since its implementation. Subsequent fiscal years are expected to generate \$10 million each.

HUMAN RESOURCES

The county made significant progress with employee salaries by restructuring its health insurance program. The goal was to take each dollar saved through these changes and invest them back into county employees. Local economic growth suggests there will be budget pressures for fiscal year 2019 to hire and retain a superior workforce.

ABOUT THE CLERK

The Clerk of the Circuit Court is elected by county citizens and is responsible for safeguarding all public records and public funds. As a constitutional officer, the Clerk operates independently from county government. The Clerk manages four primary functions and nearly 1,000 statutory responsibilities.

CLERK OF THE CIRCUIT COURT



The Clerk guarantees the integrity of all court-related documents in St. Lucie County. The Clerk processes and files all case documents and evidence, making them available to the general public. The Clerk is also responsible for managing the county's jury system and provides citizens who wish to represent themselves in court with free court forms.

59,091 new cases filed • 336,616 e-filed documents • 38,255 jurors summoned



CHIEF FINANCIAL OFFICER, TREASURER & AUDITOR

To protect taxpayers, the Clerk oversees the county's budget, revenue and spending. The Clerk records revenues and processes payments on behalf of the county commissioners and ensures that all taxpayer funds are being used lawfully. The Clerk also invests all available county funds to earn interest. In addition, the Clerk has also generated more than \$1.2 million for taxpayers through it's nationally recognized credit card rewards program.

\$254.6 million invested • \$111 million county bills audited & paid



COUNTY RECORDER

The Clerk preserves and ensures the integrity of the Official Record Books of St. Lucie County dating back to 1905. Documents such as mortgages, deeds, liens, judgments and marriage licenses are recorded and digitally indexed into a computer system. Documents dating back to 1990 are available at www.stlucieclerk.com.

8,472 passports applications • 1,743 marriage licenses • 129,167 official records



CLERK TO THE BOARD OF COUNTY COMMISSIONERS

The Clerk prepares and maintains the records of county commission and other government meetings for the public. The Clerk also administers the Value Adjustment Board to allow citizens to contest their property value.

1,024 VAB applications • 98 public meeting minutes





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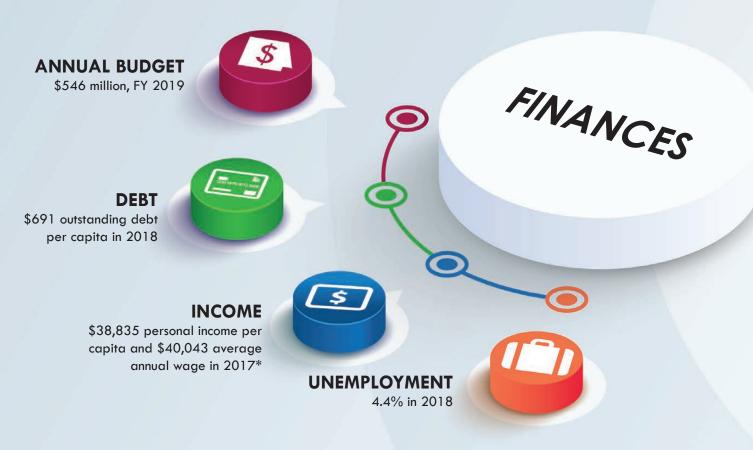
POPULATION 302,432 residents in 2018

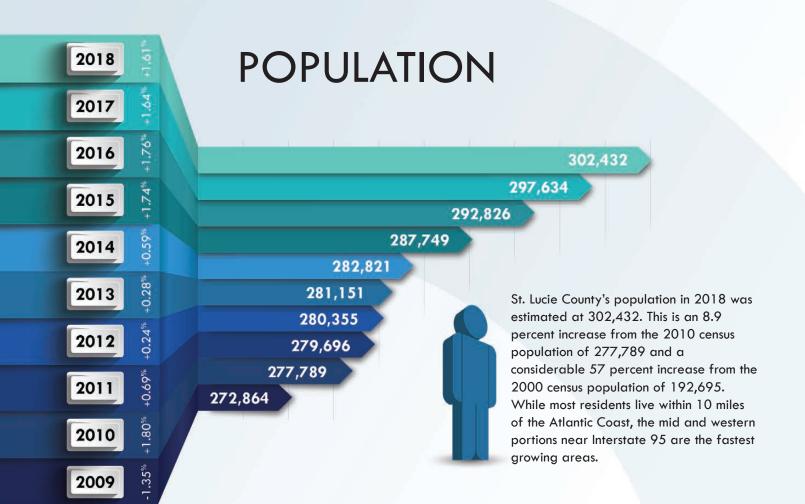
MEDIAN AGE 43.4 in 2017*

HOUSING

\$220,000 median sale price in 2018 \$236,610 average sale price in 2018







LARGEST	EMPLO	YERS
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5,564

2,465

2,338		ST. LUCIE PUBLIC SCHOOLS			
1,708	HCA/LAWNW	OOD & ST. LUCIE MEDICAL CENTERS			
1,708	INDIAN RIVER	STATE COLLEGE			
1,645	ST. LUCIE COUNTY GOV	ERNMENT			
	PUBLIX				
1,600	TELEPERFORMANCE				
	CITY OF PORT ST. LUCIE	The top 10 employers in St. Lucie County keep our economy strong, accounting for			
1,164	WALMART DISTRIBUTION CENTER	more than 18,900 jobs. The School Board			
	MARTIN HEALTH SYSTEM	remains the largest employer.			
890	FLORIDA POWER & LIGHT CORP.	*St. Lucie County Government includes the Board of County			
850		Commissioners, Sheriff, Clerk, Tax Collector, Property Appraiser, and Supervisor of Elections.			
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COUNTY DEMOGRAPHICS

SINGLE-FAMILY HOME SALES



MEDIAN HOME SALE PRICES

FLORIDA ST. LUCIE COUNTY

A stronger economy and higher demand for housing has led to gradual increases in the median home sale price. Despite an increase in inventory and new home construction, the median price of homes has shown healthy gains since 2011. Homes in St. Lucie County remain much more affordable than many neighboring counties.



UNEMPLOYMENT RATE

FLORIDA 4.4% 3.6% 3.9% **UNITED STATES** 2018 While St. Lucie County's unemployment rate is 4.9% 4.2% 4.4% higher than the state and national rates, it is at a 2017 record low. The 2018 unemployment rate was 4.4 percent while the state's rate was 3.6 percent, 4.7% 4.5% 5.6% 2016 below the national rate of 3.9 percent. This indicates significant improvement in the job market. 5.4% < 5.3% 6.2% 2015 6.3% 6.2% 8.0% 2014 10.0% 7.3% 7.4% 2013 8.5% < 8.1% 11.0% 2012 12.6% 10.0% 8.9% 2011 11.1% 9.6% 13.8% 2010 13.4% < 10.4% < 9.3% 2009

PER CAPITA PERSONAL INCOME



St. Lucie County's average income has steadily increased over the past decade. The latest figures available show a 29.6 percent increase since 2009, which is stronger than the state's increase of 27.2 percent.

ST. LUCIE COUNTY FLORIDA

UNITED STATES

ST. LUCIE COUNTY

FINANCIAL STATEMENTS STATEMENT OF NET PRIMARY GOVERNA IN MILLIONS

The Statement of Net Position presents information on all of the county's assets, deferred outflows of resources. Indulities and deferred inflows of resources. The difference between the assets plus the deferred outflows of resources and the liabilitie plus the deferred inflows of resources is the net position. Over time, increases or decreases in net position may serve as a useful indicator of whether or not the financial point of the county is improving.

The three components of net position and their respective fiscal year-end balances are listed below.

NET INVESTMENT IN CAPITAL ASSE

This component of net position represents the amount that is unavailable for reducing debt or paying for services because it is the value of the capital assets themselves, nor liquid like cash or cash equivalents that could be used to pay the bills. The balance represents 99.69 percent or \$572.2 million, of the county's total net position at Sept. 30, 2018.

RESTRICTED NET POSITION

This component of net position represents the amount the available for use only as allowed by creditors, granter contributors, or laws and regulations of other presences and restrictions imposed by law through constitutional provisions or enabling legis of on The balance in the account of 12.75 percent or \$73.2 million, at the coptal net position at Sept. 30, 2018.

UNRESTRICTED NET POSITION

This component of the county's unrestricted net position is the amount that is available and may be used to meet the county's ongoing obligations to citizens and creditors. Of the unrestricted net position for fiscal year 2018, governmental activities has a negative amount of \$08.1 million and business-type activities has a negative almount of \$3.3 million. The negative mounts are mainly attributed to pension cost and other post-employment benefits recognition.

	THE AND TO A CONTRACT OF THE CONTRACT						
	FY2016	FY2017	FY2018	INCREASE (DECREASE) FY2017 v. FY2018	PERCENT CHANGE FY2017 v. FY2018		
Assets:			10		125/Sun		
Current and Other Assets	\$263.8	\$291.2	\$277.9	(\$13.3)	-4.6%		
Capital Assets	\$653.2	\$682.3	\$729.9	\$47.8	7.0%		
Total Assets	\$917.0	\$973.5	\$1,007.8	\$34.5	3.5%		
	- 12 3			and the			
Deferred Outflows of Resources	\$50.5	\$62.2	\$64.2	\$2.0	3.2%		
		200			Rada		
Liabilities:	12-16	这一些	and the	THAN A. T	ALT IN TON		
Current Liabilities	\$46.3	\$55.5	\$60.1	\$4.6	8.3%		
Non-Current Liabilities	\$306.0	*\$398.6	\$421.2	\$22.6	5.7%		
Total Liabilities	\$352.2	*\$454.1	\$481.3	\$27.2	6.0%		
Deferred Inflows of Resources	\$1.5	\$7.2	\$16.7	\$9.5	131.9%		
Net Position:							
Net investment in capital assets	\$531.0	\$550.3	\$572.2	\$21.9	4.0%		
Restricted	\$91.4	\$73.4	\$73.2	(\$0.2)	-0.3%		
Unrestricted	(\$8.7)	*(\$49.3)	(\$71.4)	(\$22.1)	44.8%		
Total net position	\$613.7	\$574.4	\$574.0	(\$0.4)	-0.1%		



STATEMENT OF ACTIVITIES PRIMARY GOVERNMENT IN MILLIONS

The Statement of Activities presents information showing how the county's net position changed during the fiscal year. This statement shows both the level of resources available to the county for providing services in addition to the costs for providing those services during the fiscal year, which ended Sept. 30, 2018.

	FY2015	FY2016	FY2017	FY2018	INCREASE (DECREASE) FY2017 v. FY2018	PERCENT CHANGE FY2017 v. FY2018
REVENUES						
Program Revenues:						
Charges for Services	\$48.6	\$50.1	\$51.8	\$53.9	\$2.1	4.1%
Operating Grants/Contributions	\$12.6	\$11.2	\$15.0	\$16.3	\$1.3	8.7%
Capital Grants/Contributions	\$15.1	\$20.9	\$22.2	\$26.6	\$4.4	19.8%
General Revenues:						
Property Taxes	\$125.7	\$136.0	\$145.3	\$162.1	\$16.8	11.6%
Other Taxes	\$8.5	\$8.5	\$8.6	\$9.2	\$0.6	7.0%
Intergovernmental	\$18.3	\$19.5	\$18.5	\$20.5	\$2.0	10.8%
Other	\$12.5	\$13.5	\$13.3	\$19.3	\$6.0	45.1%
Total Revenues	\$241.3	\$259.7	\$274.7	\$307.9	\$33.2	12.1%
					K S	
EXPENSES						
General Government	\$45.5	\$47.3	\$49.1	\$51.4	\$2.3	4.7%
Public Safety	\$87.0	\$94.8	\$100.8	\$113.7	\$12.9	12.8%
Physical Environment	\$6.3	\$6.3	\$15.2	\$9.5	(\$5.7)	-37.5%
Transportation	\$23.7	\$22.8	\$25.9	\$26.9	\$1.0	3.9%
Economic Environment	\$5.8	\$7.0	\$7.2	\$7.4	\$0.2	2.8%
Human Services	\$11.6	\$12.7	\$15.2	\$17.7	\$2.5	16.4%
Court Related	\$21.1	\$20.3	\$21.5	\$23.4	\$1.9	8.8%
Culture & Recreation	\$17.7	\$19.9	\$19.1	\$19.6	\$0.5	2.6%
Bailing & Recycling	\$17.5	\$18.2	\$20.5	\$18.0	(\$2.5)	-12.2%
Water & Sewer	\$8.6	\$9.3	\$10.3	\$10.0	(\$0.3)	-2.9%
Golf Course	\$1.3	\$1.4	\$1.5	\$1.5	\$0.0	0.0%
Building Code	\$1.4	\$1.6	\$2.0	\$2.1	\$0.1	5.0%
Interest & Fiscal Charges	\$4.3	\$4.2	\$5.1	\$7.1	\$2.0	39.2%
Total Expenses	\$251.8	\$265.8	\$293.4	\$308.3	\$14.9	5.1%
Decrease in net position	(\$10.5)	(\$6.1)	(\$18.7)	(\$0.4)	\$18.3	-97.9%
Net position - Beginning	\$630.3	\$619.8	\$593.1*	574.4^{*}	(\$18.7)	-3.2%
Net position - Ending	\$619.8	\$613.7	\$574.4*	\$574.0	(\$0.4)	-0.1%

REVENUES

WHERE THE MONEY COMES FROM The county's total primary government revenues have increased by \$33.2 million. The total revenues increase is a result of an increase in property taxes and miscellaneous revenues. Program revenues are specific to the functions of the primary government, such as fees and charges for services, grants, and contributions.

PROPERTY TAXES \$162.1 million, 52.7%

OPERATING GRANTS & CONTRIBUTIONS \$16.3 million, 5.3%

FRANCHISE TAXES

\$5 million, 1.6%

CHARGES FOR SERVICES \$53.9 million, 17.5%

MISCELLANEOUS \$15.2 million, 4.9%

INTEREST EARNINGS \$4.1 million, 1.3%

STATE SHARED REVENUES \$20.5 million, 6.7%

CAPITAL GRANTS & CONTRIBUTIONS

\$26.6 million, 8.6%

SALES TAXES

\$4.2 million, 1.4%



EXPENSES

The expenses of the primary government were \$308.3 million with public safety operations' comprising the largest expense category at 36.9 percent, or \$113.7 million. Public safety activities include law enforcement, correction/detention facility, and emergency management. The total expenses for this function have increased \$12.9 million. The increase was mainly due to increases in pension cost and other post-employment benefits in fiscal year 2018.



PUBLIC SAFETY \$113.7 million, 36.9%

GENERAL GOVERNMENT \$51.4 million, 16.7%

INTEREST & FISCAL CHARGES \$7.1 million, 2.3%

> BUILDING CODE \$2.1 million, 0.7%

> GOLF COURSE \$1.5 million, 0.5%

WATER & SEWER \$10 million, 3.2%

BAILING & RECYCLING \$18 million, 5.8%

CULTURE & RECREATION \$19.6 million, 6.4%

> **COURT RELATED** \$23.4 million, 7.6%

> HUMAN SERVICES \$17.7 million, 5.7%

ECONOMIC ENVIRONMENT

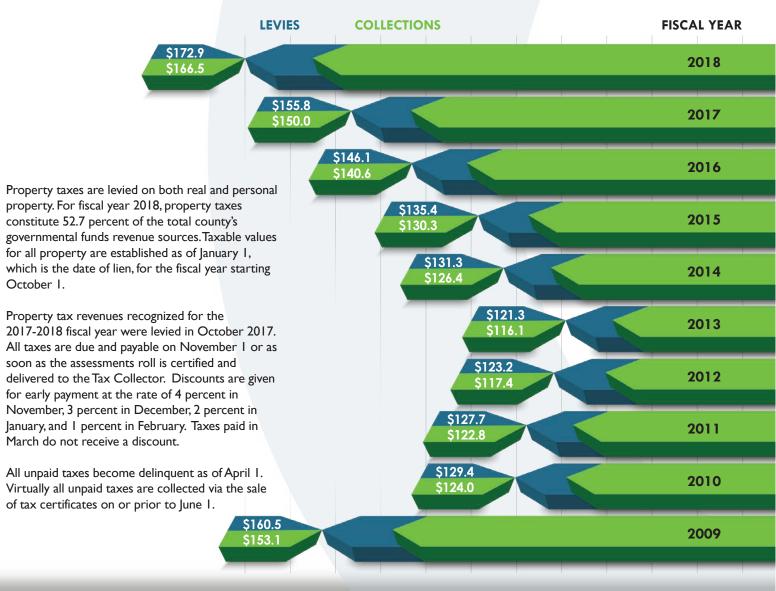
\$7.4 million, 2.4%

PHYSICAL ENVIRONMENT \$9.5 million, 3.1%

TRANSPORTATION \$26.9 million, 8.7%

KEY FINANCIAL INFORMATION

PROPERTY TAX COLLECTIONS & LEVIES AD VALOREM TAXES IN MILLIONS



PROPERTY TAX TIMELINE



The Property Appraiser determines property value and exemptions, which is used to calculate the property's taxable value.



The Board of County Commissioners and other taxing districts set millage rates, which are used to calculate taxes. AUG

The Property Appraiser mails proposed tax notices. Property owners may challenge the assessment by petitioning the Value Adjustment Board.



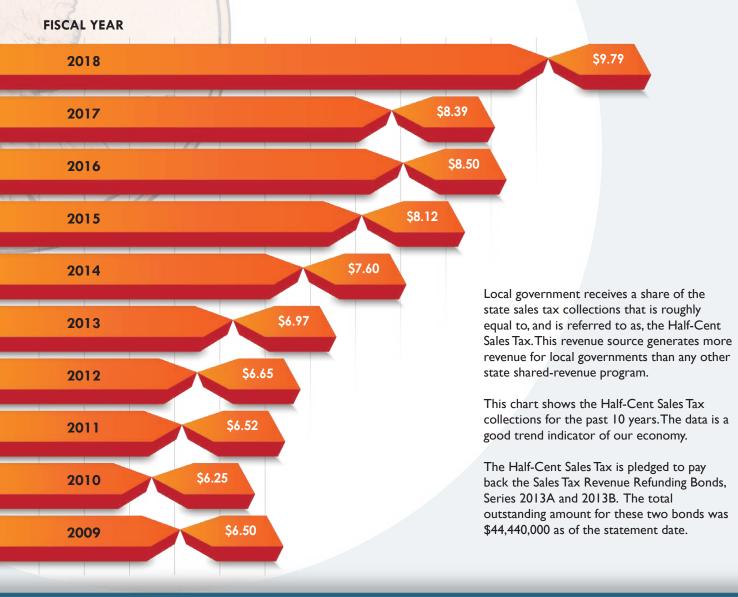
The Tax Collector mails tax bills to property owners and begins collecting payments.



The Tax Collector distributes the funds to local governments and taxing authorities. County funds are invested by the Clerk until needed for expenses.

HALF-CENT SALES TAX

TRUSA



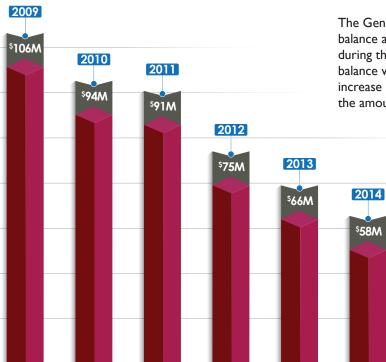
PRINCIPAL PROPERTY TAXPAYERS ASSESSED PROPERTY VALUE

1	Florida Power & Light Corporation	\$3,309,803,029	6	Bellsouth Telecommunications	\$53,591,065
2	Wynne Building Corporation	\$139,476,207	7	St. Lucie West 2016 LLC	\$49,947,850
3	Tropicana Manufacturing Co. Inc.	\$106,594,546	8	Florida East Coast Railway	\$47,465,130
4	Walmart Stores East LP	\$97,541,130	9	KRG Port Saint Lucie Landing LLC	\$43,253,942
5	HCA/Lawnwood Medical Center Inc.	\$78,061,591	10	Florida Southeast Connection LLC	\$42,901,894
				JOSEPH E. SMITH · CLERK OF THE CIRCUIT COURT	

KEY FINANCIAL INFORMATION

GENERAL FUND, FUND BALANCE TREND IN MILLIONS AS OF SEPTEMBER 30

The General Fund is the chief operating fund of the county. At the end of the fiscal year, the total fund balance was \$49.4 million, while the unassigned fund balance was \$11 million.



As a measure of the general fund's liquidity, it may be useful to compare both unassigned fund balance and total fund balance to total fund expenditures. Unassigned fund balance represents 6.46 percent of total general fund expenditures, while total fund balance represents 29 percent of that same amount.

The General Fund had a \$1 million decrease in total fund balance and a \$1 million increase in unassigned fund balance during the current fiscal year. The decrease in total fund balance was caused by an increase in planned expenditures. The increase in unassigned fund balance was caused by a decrease in the amount assigned for the projected budget deficit.

2016

^{\$}56M

2017

\$50M

2018

\$49M

2015

^{\$}53M

GENERAL FUND, FUND BALANCE COMPARISON IN THOUSANDS

	FY2015	FY2016	FY2017	FY2018	INCREASE (DECREASE) FY 2017 v. FY 2018
Nonspendable	\$6,563	\$6,179	\$120	\$57	(\$63)
Restricted:					
Court Operations	\$0	\$0	\$15	\$0	(\$15)
Committed:	\$15	\$17	\$87	\$103	\$16
Assigned to:					
Emergency reserves	\$29,500	\$36,500	\$36,500	\$36,500	\$0
Projected budget deficit	\$7,250	\$9,500	\$3,750	\$1,800	(\$1,950)
Unassigned	\$7,297	\$4,232	\$9,907	\$10,983	\$1,076
Total	\$50,625	\$56 , 428	\$50,379	\$49,443	(\$936)

CAPITAL ASSETS

As of Sept. 30, 2018, the county's capital assets for both governmental and business-type activities amounted to \$729.9 million (net of depreciation).

The county adopts a five-year capital improvements plan (CIP) annually, which includes requests and input from all departments and the constitutional officers. Each request includes a proposed funding source and estimated operating cost. The CIP helps the county plan its infrastructure wisely to achieve high quality service levels through proper planning and provision of the replacement, maintenance, and enhancement of the county's capital assets.

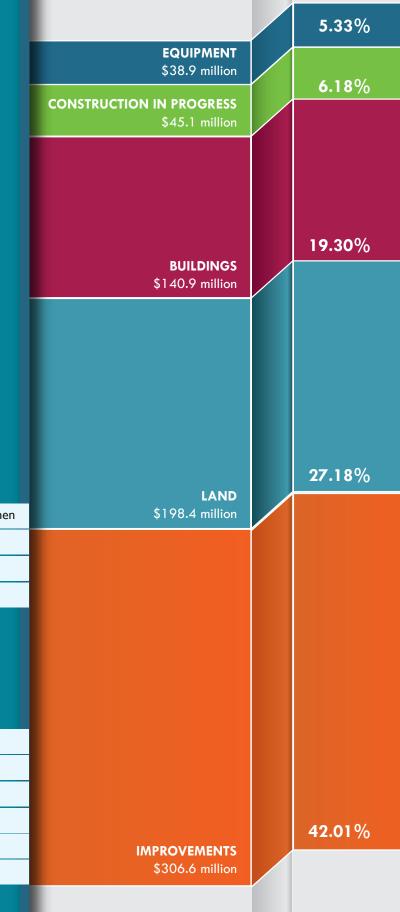
The quality of life of county residents depends on the reliability of transportation, the efficiency of waste disposal, the accessibility of culture and recreation, and many other essential public services. Funding for these projects are from grants, impact fees, tourism taxes, property taxes, and long-term debt.

MAJOR CAPITAL PROJECTS COMPLETED IN FISCAL YEAR 2018

		LAND	
\$1.8M	TC Education Research & Dev. Authority Sunshine Kitchen	\$198.4 million	
\$2.2M	Paula A. Lewis Branch Library		
\$7M	Solid Waste Phase IV A Cell		
\$ 25.5M	Port of Fort Pierce Property		

MAJOR CAPITAL PROJECTS ONGOING AT FISCAL YEAR END

\$2.5M USI Water Main (USI/Indrio Road/Turnpike Feeder)					
\$7M	New County Tax Collector Building				
\$7M	Midway Road (Selvitz Rd. to Glades Cut Off Rd.)				
\$7.6M	Port New North Entrance				
\$9M	Kings Highway/Indrio Road Intersection				
\$ 54 M		Sports Complex Renovation			



INVESTMENTS

INVESTMENT ANALYSIS

UNITED STATES TREASURIES

\$62,491,448 • 24.54%

UNITED STATES AGENCIES \$36,635,307 • 14.39%

SUPRANATIONAL AGENCIES \$14,143,265 • 5.55%

CORPORATE OBLIGATIONS \$36,689,801 • 14.41%

ASSET-BACKED SECURITIES \$4,707,270 • 1.85%

EQUITIES \$10,761,989 • 4.23%

EXCHANGE TRADED FUNDS \$2,095,530 • 0.82%

FLORIDA PRIME \$2,761,121 • 1.08%

FLORIDA TRUST \$3,104,627 • 1.22%

FLORIDA CLASS - GENERAL OPERATING \$17,607,626 • 6.92%

FLORIDA CLASS - PROJECT RESERVE \$52,071,885 • 20.45%

FLORIDA FIXED INCOME TRUST \$10,256,377 • 4.03%

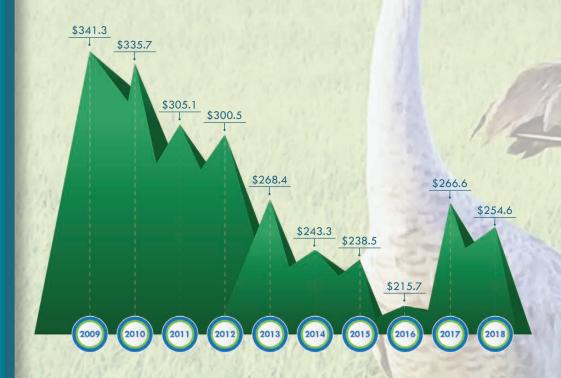
MUTUAL FUND MONEY MARKET \$1,265,621 • 0.50%

BANK OWNED MONEY MARKET \$31,505 • 0.01%

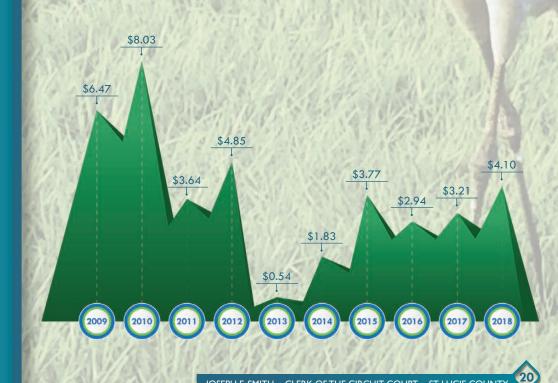
The Clerk manages the county's investment portfolio with the primary objectives of safeguarding principal, ensuring liquidity to meet daily cash needs, and maximizing investment earnings within statutory and fiduciary constraints. The investment types are either allowed by Section 218.415, Florida Statutes, the county's adopted investment policy, or various bond covenants.

As of Sept. 30, 2018, the county investment portfolio was invested in the categories listed in this chart. All amounts reflect their fair market value as of Sept. 30, 2018. For safety and flexibility, the county maintains a short overall weighted average maturity. As of Sept. 30, 2018, its weighted average maturity was 2.161 years.

INVESTMENT BALANCES IN MILLIONS AS OF SEPTEMBER 30



INVESTMENT EARNINGS IN MILLIONS AS OF SEPTEMBER 30



The fiscal year 2018 figure includes \$52 million Sports Complex project reserve from the issuance of a long-term debt. Excluding this debt proceeds amount, the total investment balances reflect a steady decrease since the highest point at Sept. 30, 2009. The decreases are mainly attributed to the utilization of fund balance to subsidize planned expenditures.

The total investment earnings have increased for three consecutive years. The increase is attributed to the year-end fair market value adjustments for the investment securities owned.

JOSEPH E. SMITH · CLERK OF THE CIRCUIT COURT · ST. LUCIE COUNTY

LONG-TERM DEBT

As of Sept. 30, 2018, St. Lucie County had total bonded debt outstanding of \$144.2 million, notes payable of \$34.5 million, and capital leases of \$18.4 million for a total debt of \$197.1 million. All of the debt is repaid with pledged revenues, including sales tax, tourist tax, special taxing units, and water and sewer revenues.

The total debt outstanding saw an increase of \$17.6 million from the prior fiscal year balance. The increase is due to the issuance of new debt and scheduled principal payments on long-term debt.

LONG-TERM OUTSTANDING DEBT

In fiscal year 2018, the county issued three capital related debts:

- A revenue bond in the amount of \$25.7 million for the purchase of the working waterfront at the Port of Fort Pierce and a 10 percent interest in an adjoining property
- 2. A master lease purchase agreement in an amount not to exceed \$3 million for the purchase of transportation related heavy equipment and vehicles
- 3. A capital lease agreement in the amount of \$299,947 for the purchase of information technology related hardware and software

	FY2015	FY2016	FY2017	FY2018	INCREASE (DECREASE) FY 2017 v. FY 2018
Revenue bonds	\$60,320	\$56,960	\$100,318	\$122,202	\$21,884
Revenue notes	\$41,026	\$40,358	\$36,249	\$31,249	(\$5,000)
Special assessment bonds	\$6,740	\$6,588	\$3,707	\$3,153	(\$554)
Notes payable	\$0	\$0	\$1,903	\$3,264	\$1,361
Water and sewer revenue bonds	\$20,295	\$19,925	\$19,410	\$18,810	(\$600)
Capital leases	\$1,110	\$10,001	\$17,949	\$18,458	\$509
Total	\$129,781	\$133,852	\$179,536	\$197,136	\$17,600

DEBT PER CAPITA AS OF SEPTEMBER 30 OF THE FISCAL YEAR

This chart illustrates the amount of debt per St. Lucie County resident. The debt includes all types of debt held, including bonds backed by non-ad valorem revenues, such as sales tax and gas tax. The county's debt per capita increased by 6.97 percent from 2017. This is mainly contributed to the issuance of a revenue bond in fiscal year 2018 for the acquisition of the Port of Fort Pierce property.

IN THOUSANDS



GLOSSARY

Assets: What is owned by the county. Includes such items as pooled cash and investments, receivables, internal balances, inventories, deposits with others, prepaid items and deferred charges.

Business-type Activities: Activities supported by user charges. The county maintains four business-type funds that are used to account for activities for which a fee is charged to external users for goods or services.

Capital Assets: Includes such items as county land, construction in progress, equipment, infrastructure and buildings and improvements net of depreciation.

Capital Grants: State, federal, other government and private contributions to fund capital purchases for specific programs.

Debt Per Capita: A measure of how much debt a government has per citizen.

Deferred Inflows of Resources: Represents an acquisition of net position that applies to future period(s) and will not be recognized as a revenue until then.

Deferred Outflows of Resources: Represents a consumption of net position that applies to future period(s), and will not be recognized as an expense until then.

Fund Balance: The difference between assets and liabilities reported in the balance sheet of a governmental fund.

General Revenues: All of the revenues that are not required to be reported as program revenues in the government-wide statement of activities. General revenues include property taxes, sales and use taxes, state-shared revenues, as well as other county-levied taxes, investment income, rents and concessions, and the sale of surplus property.

Governmental Activities: Activities supported mainly by taxes. The county maintains 62 governmental funds that are used to account for taxes, program and other miscellaneous revenues.

Net Investment in Capital Assets: Represents amounts invested in capital assets less accumulated depreciation and any outstanding debt used to acquire these assets.

Liabilities: What the county owes.

No. Contraction

Long-term Liabilities: Includes such items as bonds, loans, compensated absences, and other county obligations.

Net Position: The difference between the total of assets plus deferred outflows of resources and liabilities, plus deferred inflow of resources reported in the statement of net position; the net worth of the county.

Operating Grants: State, federal, other government and private contributions to fund specific programs.

Per Capita: Represents given quantitative measures per unit of population (i.e. the county's outstanding debt, income, or spending).

Primary Government: Includes all of the governmental and business-type activities belonging to the county but excludes fiduciary funds.

Program Revenues: Term used in the statement of activities, which includes charges for services, operation grants and capital grants.

Refunding: New bonds issued to redeem (retire) previously issued bonds, on their maturity or by a call.

Restricted: What is not available for use by the county because it is set aside for a specific purpose.

Unrestricted: One-time funds available for the county to use for operations.

Photo: Joe Semkow

IMPORTANT DATES

2019-2020

CLERK'S OFFICE CLOSED

Visit www.stlucieclerk.com/holidays for a full list of office closings.

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YOUR PRACTICAL GUIDE TO COUNTY FINANCES DOLLARS & SENSE

CLERK SERVICES

WWW.STLUCIECLERK.COM

PAY & BID Traffic Citations • Child Support • Court Fees • Foreclosed Properties • Tax Deeds

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VIEW & DOWNLOAD Case Documents • Official Records • Court Forms • County Commission Minutes • Passport Forms • Finances & Performance Reports

PRE-APPLY & REGISTER Marriage License • Property Fraud Alert

HOURS & LOCATIONS

9 a.m. to 4 p.m., Monday - Friday

MAIN OFFICE 201 S. Indian River Drive, Fort Pierce, FL 34950 772-462-6900

ST. LUCIE WEST BRANCH Traffic & Case Payments, Passports, and Marriage Licenses 250 NW Country Club Drive, Port St. Lucie, FL 34986 772-871-7200

FINANCE DEPARTMENT

Tax Deeds, Value Adjustment Board 2300 Virginia Avenue, Fort Pierce, FL 34982 772-462-1476

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JOSEPH E. SMITH + CLERK OF THE CIRCUIT COURT + ST. LUCIE COUNTY



JOSEPH E. SMITH Clerk of the Circuit Court St. Lucie County

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